



**Infoserve Technologies** and **Consultha Europe** have signed an alliance to offer support and services for customers in the GCC and Pakistan. In addition to this region, the team is handling European and Latin American customers too.

The consultants are responsible for implementing technological solutions to solve business problems, as well as creating a schedule for analysis, implementation, testing of technology while working with in-house technical teams to ensure consistency of use, among other duties.

Moreover, the consultants and the team will be able to communicate technical instructions in understandable business terms and produce technical user manuals, requiring exceptional interpersonal and communicative abilities.

The focus will be to extend services and support to regional customers particularly (but not limited to) using IBMi, MIMIX, QEDD/HA, Connect CDC, Assure Security, Managed Secure File Transfer SW (MFT) Automation and monitoring solutions.



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A brief introduction and skills of the consulting team are mentioned in this document for our regional customers, while the scope of services would cover the following :

- Analyzing a company's IT system and infrastructure.
- Planning a timeline for completion of projects.
- Understanding a client's business needs.
- Implementing a technological solution to meet business needs.
- Analyzing and determining security threats and offering solutions.
- Providing advice on technology best practices.
- Offer training to use the IT SW and the systems.
- Monitoring the IT Services.
- Producing detailed reports on the efficacy of the technology.

## THE TEAMS

ANDREU RUL – CTO - CONSULTHA - EUROPE



Andreu has more than 21 years of experience. He has had extensive involvement in the orchestration of numerous projects, from planning to resourcing and execution. His expertise lies in communicating directly with customers across

the account lifecycle from capture proposal activities and project deliveries to maintaining high levels of client satisfaction.

Technical Skills and Abilities:  
Certified Consultant and Project Manager

Area of focus :  
MIMIX, QEDD/HA, Connect CDC (MIMIX Share), IBM  
Connect CDC, QSL Smart data, CSi, Qpress , IT Security  
Services - Assure Security SW from Precisely

Companies worked with :  
Burke – Spain  
DataMirror, Traders – France  
Syncsort- Precisely - Europe

Andreu holds vast experience of IBMi, Windows, Cross  
Platform SW, services delivery and consulting.



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## THE TEAMS

### SINAPTRIX - ARGENTINA

#### Fernando Secchi

- Resident of Argentina
- Strong IBMi background
- Familiar with Quick-EDD/HA
- Working with QSL products since 2012

#### Antonio and Francisco Roggero

- Have been working with QSL since 2014
- More than 20 years of combined experience in IBMi
- System specialists who have been offering support for Quick-EDD since 2014
- Vast experience in IT security
- Directly manage and support more than 50 Latin American customers

#### Rodrigo Fiotto

- Working with QSL products (HA and CSi)
- An excellent resource for IBMi
- Holds 20 years of experience

#### Jorge Paredes

- Originally from Chile, the first Latin-American partner in 2011
- Ex-IBMer with 30 years of experience
- Well versed with Quick-EDD/HA and has excellent knowledge of security
- Approximately 10 installations to his credit



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## THE TEAMS

### SPAIN

Along with Consultha, we are collaborating with a partner with more than 30 customers of Quick-EDD/HA.

#### Jesus Tauste

- Highly experienced IBMi specialist
- 20 years experience
- Working with QSL products since 2010

#### Rubén de Haro

- Technician with over 5 years of experience
- Experienced with Mimix, with sound knowledge of the product
- Delivering HA solutions for MIMIX, Quick-EDD/HA and Assure Security

#### David Miranda

- 20 years experience as IBM Power specialist
- Excellent knowledge of Mimix and Quick-EDD
- Vast experience with European customers

## THE TEAMS

SARFARAZ SHEIKH - INFOSERVE TECHNOLOGIES - UAE



**Senior Manager – COO  
(IT SW and Business Services)**  
equipped with a proven record in the creation and delivery of best-in-class marketing strategies which elevate brand awareness, market share, revenue growth and customer retention metrics across the IT

and business services sector. Responsible for efficient allocation of technology, support and training resources impacting sales organization.

**Marketing Manager, Gulf Business Machines (GBM) – till February 2015**

Joined in IT support capacity before moving into the marketing function for IBM and non-IBM platforms for the gulf region. Developed relationships with business unit leaders, senior executives, intermediaries, and analysts to devise innovative sales and marketing programs, utilizing multiple technologies.

**CREDENTIALS**

- Certificate in Executive Leadership, Cornell University - USA
- Prince 2 Fundamentals
- Sales Selling Methods Training (IBM)
- Bachelor of Science, Punjab University Lahore – Pakistan
- Master's in Marketing – USA (Distance learning)
- Institute of Bankers - Pakistan (IBP-I)
- Exposure to IBM, Vmware, Citrix, HA/DR and IT Security Solutions
- Certified HA Consultant (VS)

## THE TEAMS

UNITED ARAB EMIRATES  
USA & SRI LANKA

### Noman Ali Syed

- Information Technology professional with 15 years of experience
- A thorough professional with expertise in installing, maintaining and troubleshooting large networks
- Proficiency in IBM iSeries, IBM pSeries (AIX), SCO UNIX, SUN Solaris, Red Hat Linux, Windows System Administration and Management
- Tuning, Performance analysis and recovery of business-critical applications and Data Center Management
- LPAR Implementation, i7/OS Upgrades, BRMS installation
- Certified MIMIX Consultant

### Muhammed Salman Ali

- A dynamic professional with 13 years of rich and extensive experience in the management of System Analysis, Administration (*IBM system i Certified*), designing, development and implementation
- Administrative and Operational :
- ERP - Technical & functional expertise on BPCS (LX) and JDA ERP
  - iSeries Server Management (Installation, Apply Upgrades and PTF's)
  - Performance tuning, Optimization and Resource Management
  - Certified MIMIX Consultant
  - QEDD/HA Certified
  - IBMi Certified Administrator



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## THE TEAMS

UNITED ARAB EMIRATES  
USA & SRI LANKA

### Abdul Cader Mohamed Faizer

- A confident and result oriented professional with over 20 years of experience
- Proficient in operating and managing computer systems in the banking industry
- Expertise in operating and system administration, managing computer systems within the banking industry
- Proficiency in deployment of EFT solutions
- Knowledge of application middleware layer
- Skilled in administration of tightly integrated systems on IBM i (AS/400) with core banking application (EQUATION)
- Expert Skills for QEDD/HA, Assure Security, Core banking & Electronic banking applications, Bank EFT System using IBM i and SWIFT Payment Gateway Systems